



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

February 24, 2020

Jim Rich
JSJ Construction, LLC
1019 Bradley Drive
Springfield, TN 37172

Re: **RFQ# 19111, Hoggett Ford Phase 3 Water Main Improvements**

Dear Mr. Rich:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ# 19111, Hoggett Ford Phase 3 Water Main Improvements. This letter hereby notifies you of Metro's intent to award to **JSJ Construction, LLC**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Victoria Norfleet**, BAO Representative, at **(615)-880-2783** or at **Victoria.norfleet@nashville.gov**.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Jonathan Meadows** by email at **jonathan.meadows@nashville.gov** Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
Hoggett Ford Phase 3 Water Main Improvements; RFQ# 19111	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	10.00%	90.00%	\$416,970.18	\$458,667.20	\$451,725.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
CD Steger Construction, Inc.	\$416,970.18	\$0.00	\$0	\$0.00	\$416,970.18	Evaluated
JSJ Construction, LLC	\$451,725.00	\$438,173.25	\$0	\$394,355.93	\$57,369.08	Awarded
SBW Constructors, LLC	\$482,525.00	\$482,525.00	\$0	\$0	\$482,525.00	Exceeds MACP
Covenant Constructors, LLC	\$649,237.50	\$233,725.00	\$0	\$0	\$649,237.50	Exceeds MACP
Jarrett Builders, Inc.	\$1,064,875.00	\$0.00	\$0	\$0	\$1,064,875.00	Exceeds MACP

*Southerland Services, LLC deemed Non-Responsive



Statement of M/WBE Utilization

Proposer's/Firm's Name: JSJ Construction, LLC	Proposer's Phone #: 615-380-8253
Solicitation Title: Hoggett Foar Road Water Main Improvements PH 3	Proposer's Email Address: jim@jsjconstruct.com
Solicitation #: 19111	Amount Self-performed : 51.94
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: 463,725.00
Proposed EBO Goal (%) : 12 <u> </u> MBE% 17 <u> </u> WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate		Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
				Type (MBE or WBE)	* MBE/WBE Group Type *				
1	Bac paving	P.O Box 7 Hermitage TN 37076	615-885-3555	WBE	5		Paving	158,400	35.07
2	JR Construction	957 Drakes Branch rd nashville TN 37218	615-876-2247	MBE	1		Flowable Fill	44,000	9.74
3	Pantegon, LLC	P.O Box 280825 Nashville,, TN 37228	615-712-9174	MBE	1		Traffic Control	14,700	3.25
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) James Rich Owner	<i>James Rich</i>	Date 01/10/2020
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? YES	For Internal Office Use ONLY	BAO Only
	If No, Good Faith Efforts Met?	

BAO Representative: Victoria Norfleet

Date: 02/21/20

Total MBE Subcontracting	12.99 %	§ 60,237.84
Total WBE Subcontracting	35.07 %	§ 162,628.35
Total MBE/WBE Participation:	48.06 %	§ 222,866.22

BAO Small Business Assessment Sheet

BAO Specialist: Victoria Norfleet
Contract Specialist: Jonathan Meadows
Date: 2/21/2020

Department Name: Parks
RFP/ITB Number: 19111

Project Name: Hoggett Ford Phase 3 Water Main Improvements

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
JSJ Construction, LLC	\$451,725	\$438,173	Yes	97%	The prime is an approved SBE and will utilize BAC Paving 35%/158,400, JR Construction 9.74%/\$44,000, and Pantegon, LLC 3.25%/14,700.

From: [Norfleet, Victoria \(Finance - Business Assistance Office\)](#)
To: [Meadows, Jonathan \(Finance - Purchasing\)](#)
Cc: [Frye, Jeremy \(Finance\)](#)
Subject: RE: RFQ #19111 Hoggett Ford Phase 3 Water Main Improvements
Date: Friday, February 21, 2020 10:05:08 AM
Attachments: [Assesment Sheet.pdf](#)
[MWBE Utilization Form.pdf](#)

Jonathan,

The respondent is compliant with the requirements of the solicitation. Please accept this as my final EBO and SBE assessments for the referenced ITB.

Thank you

Victoria Norfleet
Contract Compliance Officer
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South
Nashville, TN 37201
615-880-2783

From: [Meadows, Jonathan \(Finance - Purchasing\)](#)
To: [Norfleet, Victoria \(Finance - Business Assistance Office\)](#)
Subject: RE: RFQ 19111 Hoggett Ford Phase 3
Date: Wednesday, January 15, 2020 3:23:00 PM
Attachments: [Bid Tab Hoggett Ford Phase 3.pdf](#)

Victoria,

This RFQ closed Friday January 10, 2020 at 2:00 pm Central. The minimally responsive and responsible offerors are below. Will you conduct BAO Preliminary Compliance Review? Please let me know if you need additional information.

Vendors:

CD Steger Construction, Inc.
Covenant Constructors, LLC
Jarrett Builders, Inc
JSJ Construction, LLC
SBW Constructors, LLC
Southerland Services, LLC

Thank you,

Jonathan Meadows
Procurement Officer II
Procurement Division
Department of Finance
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
Office- 615-862-6672
